



PEARSON
ENGINEERING

August 20, 2025

File: 25045

Attention: Mr. Kevin Verkindt



Georgian Bluffs

Township of Georgian Bluffs

177964 Grey Road 18
Owen Sound ON, N4K 5N5

Email only: kverkindt@georgianbluffs.ca

Dear Kevin,

**Re: Tender Analysis – Contract No. 2025-14
Big Bay Culvert Replacement**

We have reviewed the seven (7) tender bids that were submitted on the online bidding system website for the Big Bay Culvert Replacement project associated with Contract No. 2025-14, which closed at 2:00pm on Thursday, August 14, 2024. The tender results were as follows (excluding HST):

R.F. King Holdings	\$405,535.00 *
Moorefield Excavating	\$429,429.00 **
Cox Construction Limited	\$559,888.98
Arnill Construction Limited	\$622,283.30
E.C. King Contracting	\$690,865.00
Fidelity Engineering & Construction Inc.	\$723,721.00
Lancoa Contracting Inc.	\$796,079.00

* Bid submission revised due to quantity error on proponent's submitted Schedule of Unit Prices.

** Bid submission considered non-compliant as submission did not include requested references.

Based on our review of the tender submissions, the lowest bid has been submitted by R.F. King Holdings with a total bid of \$405,535.00.

Based on the Engineer's cost estimate prepared by Pearson Engineering Ltd., the Township has established an overall construction budget of approximately \$510,000 (+HST). A total of two (2) bid submissions were received within the allocated budget. Given that the two lowest bids are within a 5.7% range of each other, the lowest bid appears to provide a fair and accurate reflection of the project's value in 2025.

A breakdown of our tender analysis for R.F. King's bid submission is provided in **Appendix A**.

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GTA
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It should be noted that R.F. King's official bid price has been increased by \$1,560 as the incorrect quantity for granular materials was included in their bid submission. The quantity of granular material for Contract Item No. 17 and 18 was increased during Addendum #1 and communicated through a revised Schedule of Unit Prices.

It is our opinion, through direct experience and verification with the Contractor's references, that R.F. King Holdings has the experience and qualifications to complete the work set out in the Contract.

As the project received a total of seven (7) bids, all within reasonable range, and the lowest bid price is considered within the Township's budget limit, we recommend that the Tender be awarded to R.F. King Holdings (pending the results of the Township's review of the submitted bid package).

Construction is scheduled to commence on September 29, 2025. To provide R.F. King Holdings adequate time to prepare for construction, we recommend the Contractor be notified by Friday, September 12, 2025.

Please do not hesitate to contact our office if you have any questions or require further assistance.

Regards,

PEARSON ENGINEERING LTD.

Jesse Borges, P. Eng., PMP
Structural Project Manager



APPENDIX A
TENDER ANALYSIS BREAKDOWN – R.F. KING HOLDINGS

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Special Provisions		R.F. King Holdings				Engineer's Estimate	Average Bid
Item No.	Description	Unit Price	Total Amount	% Difference from Engineer's Estimate	% Difference from Average		
SECTION A - GENERAL							
1	Mobilization, Demobilization, Insurance and Miscellaneous Project Costs	\$ 40,000.00	\$ 40,000.00	100%	108%	\$ 40,000.00	\$ 36,887.33
2	Traffic Control and Signage (Full Road Closure)	\$ 7,000.00	\$ 7,000.00	47%	26%	\$ 15,000.00	\$ 26,953.33
3	Environmental Protection	\$ 6,500.00	\$ 6,500.00	65%	74%	\$ 10,000.00	\$ 8,807.92
4	Utility Locating and Protection	\$ 5,000.00	\$ 5,000.00	100%	62%	\$ 5,000.00	\$ 8,075.13
5	Clearing and Grubbing	\$ 8,000.00	\$ 8,000.00	160%	82%	\$ 5,000.00	\$ 9,767.50
6	Tree Protection	\$ 1,000.00	\$ 1,000.00	20%	18%	\$ 5,000.00	\$ 5,441.50
7	Fish Rescue	\$ 5,000.00	\$ 5,000.00	100%	124%	\$ 5,000.00	\$ 4,032.50
8	Excavation and Grading	\$ 35,000.00	\$ 35,000.00	175%	57%	\$ 20,000.00	\$ 61,713.88
9	Removal and Disposal of Asphalt	\$ 5.50	\$ 2,200.00	22%	42%	\$ 10,000.00	\$ 5,266.67
10	Removal and Disposal of Existing Cable Guiderail	\$ 14.50	\$ 2,320.00	58%	55%	\$ 4,000.00	\$ 4,237.33
11	Removal and Disposal of Culvert	\$ 4,500.00	\$ 4,500.00	23%	49%	\$ 20,000.00	\$ 9,251.48
12	Water Diversion and Worksite Isolation	\$ 30,000.00	\$ 30,000.00	60%	72%	\$ 50,000.00	\$ 41,903.00
13	Dewatering	\$ 6,000.00	\$ 6,000.00	24%	32%	\$ 25,000.00	\$ 18,475.83
14	New 2440mm X 1750mm SPCSP Arch Culvert	\$ 14,900.00	\$ 14,900.00	99%	31%	\$ 15,000.00	\$ 47,681.96
15	Concrete Culvert Collar	\$ 20,000.00	\$ 20,000.00	400%	61%	\$ 5,000.00	\$ 32,913.75
16	Segmental Block Retaining Wall	\$ 1,600.00	\$ 12,000.00	160%	65%	\$ 7,500.00	\$ 18,433.96
17	Granular B	\$ 32.00	\$ 30,400.00	91%	73%	\$ 33,250.00	\$ 41,576.75
18	Granular A	\$ 52.00	\$ 7,800.00	104%	87%	\$ 7,500.00	\$ 8,975.75
19	HL3 Asphalt (40mm)	\$ 348.50	\$ 13,940.00	82%	118%	\$ 17,000.00	\$ 11,782.80
20	HL8 Asphalt (50mm)	\$ 300.00	\$ 15,000.00	75%	119%	\$ 20,000.00	\$ 12,570.75
21	Steel Beam Guiderail (Type M)	\$ 265.00	\$ 38,425.00	88%	81%	\$ 43,500.00	\$ 47,168.26
22	Energy Attenuating End Treatments	\$ 3,850.00	\$ 11,550.00	41%	50%	\$ 28,500.00	\$ 23,291.50
23	Private Entrance End Treatment (Type M)	\$ 3,500.00	\$ 3,500.00	58%	58%	\$ 6,000.00	\$ 6,017.17
24	100mm Topsoil and Hydroseed	\$ 10.00	\$ 5,000.00	50%	46%	\$ 10,000.00	\$ 10,958.33
25	Erosion Control Blankets	\$ 5.00	\$ 2,500.00	25%	63%	\$ 10,000.00	\$ 3,941.67
26	Creek Bed Restoration Beyond Culvert	\$ 100.00	\$ 2,000.00	50%	49%	\$ 4,000.00	\$ 4,063.33
27	Rip-Rap on Geotextile	\$ 55.00	\$ 11,000.00	46%	77%	\$ 24,000.00	\$ 14,300.00
28	Materials Testing Allowance	\$ 15,000.00	\$ 15,000.00	100%	100%	\$ 15,000.00	\$ 15,000.00
29	Contingency Allowance	\$ 50,000.00	\$ 50,000.00	100%	100%	\$ 50,000.00	\$ 50,000.00
TENDER SUB-TOTAL			\$ 405,535.00	79%	67%	\$ 510,250.00	\$ 603,971.61
HARMONIZED SALES TAX (HST) 13% OF TENDER SUB-TOTAL			\$ 52,719.55	79%	67%	\$ 66,332.50	\$ 78,516.31
TOTAL TENDER PRICE (SUB-TOTAL + HST)			\$ 458,254.55	79%	67%	\$ 576,582.50	\$ 682,487.92